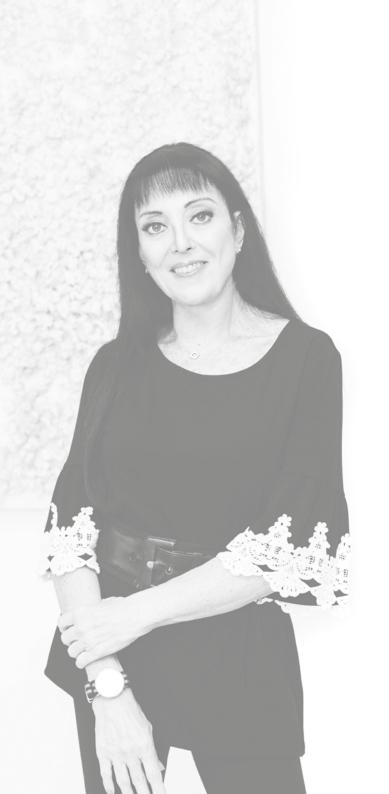




ANUAL REPORT 2019



"Well-told stories have always moved me and taught me a lot. I believe they can change the world."

OLGA RABINOVICH

President and Founder of Instituto Olga Rabinovich and Projeto Paradiso In 2019, Projeto Paradiso had one simple, but ambitious objective: to start to exist. Making this dream come true is in itself a major achievement: consulting professionals in the sector, designing strategies, building partnerships, putting a team together, telling our story and beginning to identify and attract talents were crucial goals in this initial phase.

It was very rewarding to receive such a positive response to our ideas throughout the process. It seemed that there really was a space to fill. It soon became clear that due to the changes in national public policy, support for this sector and its professionals was needed now more than ever.

In Projeto Paradiso's first year of life, we are very proud to have supported 20 talents through our incubator and grant programme and established partnerships with 26 organizations in Brazil and around the world.

We believe it is important for the audiovisual sector today to understand and become more familiar with its audience in order to develop content that is relevant to them. We need to apply this principle first and foremost to ourselves. This year helped us to get to know our public better and comprehend its needs. It allowed us to validate our premises and we will move forward on the path we had chosen, always striving to join forces and add value to the production chain.

None of this would have been possible if it were not for the unique gesture – a rare one in Brazil – of one woman who decided to dedicate resources, time and energy to bring a project that supports the national audiovisual sector to life. It is important to honour this gesture with the results of the actions that it has made possible and this is what we will devote ourselves to in the years to come!

JOSEPHINE BOURGOIS
Executive Director
Instituto Olga Rabinovich

AND PRINCIPLES RC/BADORA PARADISO ACTIVITIES AND EVENTS ASO CATES AND TEAM ADVISORYBOARD 14 26 06 08 16 18 20 25



"Support the development of talents in the Brazilian audiovisual sector in

Our mission is to support talents in the audiovisual sector in their efforts to create and distribute narratives that are relevant to their audiences; promote new market practices through training and knowledge generation and foster a network of professionals connected to the global scene.

PRINCIPLES

People

The most effective agents of change and transformation are people. We therefore identify and support talents that can make a difference in the Brazilian market.

Audiences

Thinking of the audience in all stages of the process – from creation to distribution – is fundamental to ensure that the audiovisual sector fulfils its mission: to reach people.

Art & Industry

An audiovisual work generates tangible and intangible cultural and economic values that are key to its success. We rely on the integration of art with business and management.

Dialogue & Renewal

Listening to demands, introducing new references and offering support mechanisms designed in partnership with the sector is how we aim to bring about concrete results that usher in new market practices.

Networks & Internatio-nalization

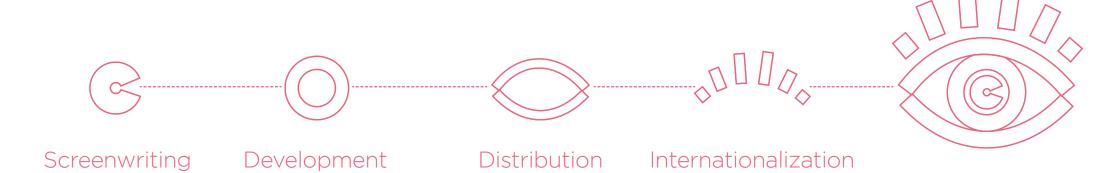
Connecting Brazilian talents to one another and to professionals around the world fosters learning and the development of joint projects. We want to strengthen a national network with a strong presence in Brazil and abroad.

STRATEGIC FOCUSES

Support for the development of projects in fiction

Feature Films / Series / Animated Movies

Based on a study we conducted Diagnosis of the Audiovisual Sector Projeto Paradiso created programmes that focus on three areas where the demand for training is the highest: screenwriting, development and distribution.



TARGET AUDIENCE:

- Screenwriters
- Producers
- Programmers

- Directors
- Film Distribuitors
- Marketing

- Script-doctors
- Film Exhibitors
- Sales Agents

Programs

Talent development in the audiovisual sector



TALENTS

In 2019, Projeto Paradiso directly supported 20 professionals from 9 cities in 7 states.



Aline Mazzarella

Rio de Janeiro (RJ) Producer Prêmio Brasil CineMundi - TorinoFilmLab Creative Production Workshop (Italy)

Ana Julia Travia

São Paulo (SP) Scriptwriter/Director Grant: TV Writing Intensive Summer Program - Stony Brook University (US)

Bárbara Cunha

Recife (PE)
Director
Grant: TorinoFilmLab
Scrip Development (Italy)

Beatriz Seigner

São Paulo (SP) Scriptwriter/Director Grant: Pop Up Film Residency (Slovakia)

Bruno Ribeiro

Rio de Janeiro (RJ) Scriptwriter/Director Incubadora 2019



Camila Freitas

Rio de Janeiro (RJ) Director/Director of photography Grant: Bienalle College (Italy)

Carolina Markowicz

São Paulo (SP)
Director/Scriptwriter
Grant: TorinoFilmLab
Extended Creative
Production Workshop
(Italy)

Fernanda Vidigal

Belo Horizonte (MG) Producer Grant: BAM Conecta Workshop on Distribution (Colombia)

Índigo

Campinas (SP) Scriptwriter Incubadora 2019

Jaqueline Souza

Sorocaba (SP) Scriptwriter Incubadora 2019



Juliana Milheiro

Rio de Janeiro (RJ) Scriptwriter/Director Prêmio FRAPA

Lidia Damatto Moreira

São Paulo (SP) Sales agent Grant: Next Wave - DFFB (Germany)

Luan Filippo Oldenbrock

São Paulo (SP) Marketing Manager Grant: EAVE Marketing Workshop (Luxembourg)

Maria Beatriz Vilela

Goiânia (GO) Marketing Assistant Grant: Locarno Industry Academy International (Mexico)

Nina Kopko

São Paulo (SP) Director Incubadora 2019 Grant: BAL LAB (France)



Rafaela Camelo

Brasília (DF) Scriptwriter/Director Prêmio Cabíria

Rodrigo Séllos

Rio de Janeiro (RJ) Scriptwriter/Director Prêmio FRAPA

Silvia Cruz

São Paulo (SP) Distributor Grant: Master in Film Curating Studies at Elías Querejeta Zine Eskola (Spain)

Will Domingos

São Paulo (SP) Director Grant: TorinoFilmLab Creative Production Workshop (Italy)

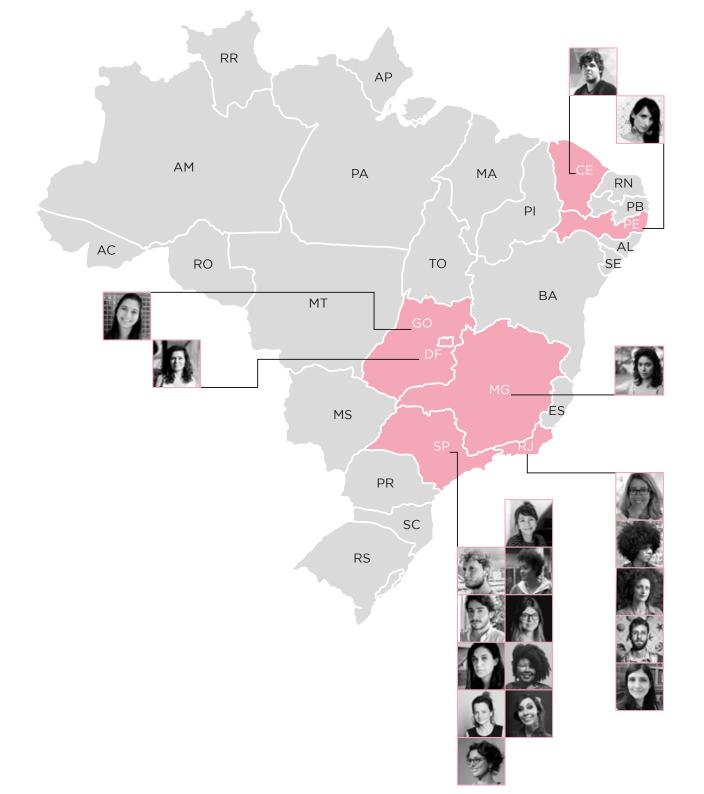
Yuri Peixoto

Fortaleza (CE) Scriptwriter / Director Incubadora 2019

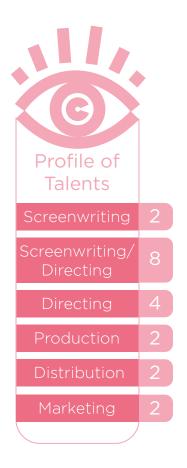


Where did the Fellowships take place





Profile of talents and programs



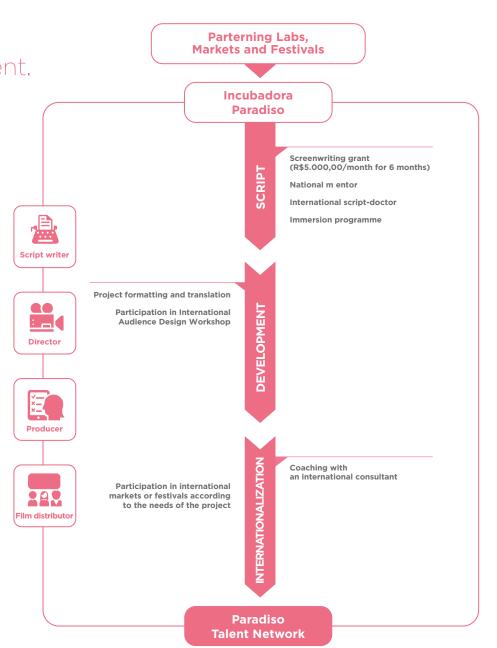






INCUBADORA PARADISO

Incubadora Paradiso
is a one-year program
aimed at project develpment.
It began in 2018 when
we created the Instituto
Olga Rabinovich and
established out
first partnerships



"Every time I send out my résumé, I am proud to say that I received a grant from Projeto Paradiso, as I am confident that this award will be a beacon of ligt in my journey."

Índigo

"This experience was a turning point in my life. My road to becoming a scriptwriter would not have been the same without this opportunity."

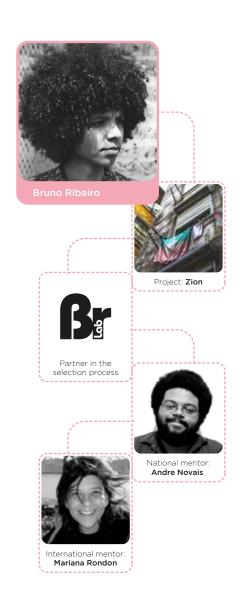
Yuri Peixoto

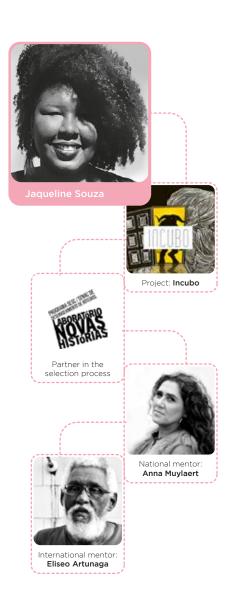
"I am extremely grateful for having participated in Incubadora Paradiso and eager to see the project grow stronger every day."

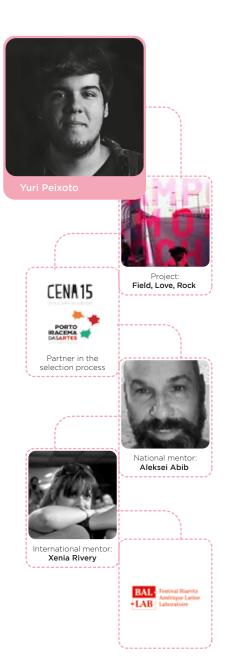
Bruno Ribeiro

"I am thankful for the support and kindness I have received over the months of work, the understanding and the connections I made with such special people."

Jaqueline Souza









PARTNERS

Projeto Paradiso develops its work through its partnerships with renowned institutions in Brazil and abroad. In 2019, we established partnerships with 26 organizations and granted support for 6 events and institutions.



































International Partners





















Sponsored Events and Institutions













Projeto Paradiso was officially launched in March 2019. It was actively involved in 25 activities and events:



Launch of Instituto Olga Rabinovich at 44th São Paulo International Film Festival

Incubadora 2019 kick-off



Launch of Projeto Paradiso: Master class on the Nostradamus Report



Fulbright Foundation's Breakfast with scriptwriters

> Cannes Film Festival (France)

"Script writing and the Creative Process" Roundtable (Sesc SP)



Presentation of the ABRA Award to Jorge Furtado

Pannel at Expocine

Senac roundtable with the screenwriter selected for Incubadora 2020 -Novas Histórias Lab

Audience Design Workshop TFL no BrLab



and the São Paulo International Film Festival



Reach: Audience, Content and Technology during BrLab



Pannel at the III Forum of the São Paulo International Film Festival

Oct/ Dec/ Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec 2018 2018 La Fémis Workshop on Announcement of the Masterclass with Xenia Masterclass with Pablo Creative Film Production Pitch Cena 15 (CE) winner of the first Projeto Rivery in Frapa (RS) and Iraola - Brasil CineMundi with Juliette Grandmont Paradiso grant at Rio2C at the Centro Cultural São (MG) Projeto Paradiso Lecture



Incubadora 2019 Immersion Programme



and announcement of Incubadora 2020 winners



Meeting with Producers (RJ)

Ventana Sur (Argentina)





Matias Mariani presents the Prêmio Cabíria



Projeto Paradiso launch at Unibes Cultural



#juntaspeloaudiovisual, photo op for Women in Film at Rio2C



Olga Rabinovich and Rafael Sampaio at the opening of Reach: Audience, Content and Technology



Thamires Vieira and Ulisses Arthur beside Rachel do Valle and Josephine Bourgois during the announcement of the winner for Incubadora 2020 at BrLab



Jaqueline Souza and Índigo with Olga Rabinovich at the announcement of the winner for Incubadora 2019, during the "feijoada" at the 42nd Mostra Internacional de Cinema em São Paulo



Quentin Deleau (My French Film Festival), during a lecture at Reach



Beatriz Seigner and Matthieu Darras in Cannes, after the announcement of the Pop Up Film Residence



Masterclass with Ana Julia Travia at the Nicho Novembro event



Incubadora Paradiso 2019 Immersion Programme week end



Cuban scriptwriter Xenia Rivery participates in a masterclass at the Centro Cultural São Paulo



Juliette Grandmont, guest producer at workshop organized in partnership with La Fémis film school.



Johanna Koljonen is interviewed by iournalist Ana Paula Sousa



Rachel do Valle participates in a pannel with producer Georgia Costa Araújo

1.000

Individuals reached in person

390.400

Audience reached on Facebook and Instagram



views of the Projeto Paradiso website



4.049

Facebook followers



REACH **3.102**

views during Reach



2.184

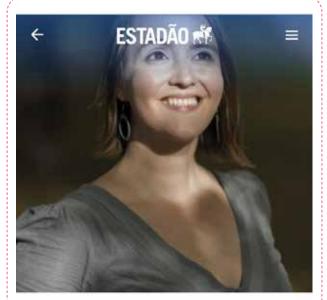
Instagram followers



newsletter subscribers

Mainstream media





RELATÓRIO NOSTRADAMUS

Especialista discute em São Paulo o futuro do audiovisual

Estadão 25/03



Glamurama 26/03

Mônica Bergamo





LÁ E CÁ

O projeto Paradiso, do Instituto Olga Rabinovich, que oferece bolsas para profissionais do audiovisual, firmou a primeira parceria internacional. Um bolsista irá para a Escola Internacional de Cinema e Televisão de San Antonio de los Baños, em Cuba.

30/03

Specialized press











Tela Viva 30/09

International press

 \equiv EL PAÍS

CULTURA

Projeto Paradiso

Para amenizar o cenário local, o Instituto Olga Rabinovich lançou em março o Projeto Paradiso —a primeira entidade filantrópica voltada para o audiovisual no Brasil— que oferece bolsas e mentorias para profissionais dessa indústria, com o objetivo de "apoiar boas histórias contadas em filmes e seriados". A iniciativa nasceu, segundo explica Josephine Bourgois, diretora executiva do Projeto, depois de uma pesquisa que identificou os principais gargalos no mercado brasileiro: falta investimento em tempo criativo, de maturação da proposta no roteiro e desenvolvimento. Além disso, outro obstáculo é a conexão das produções com seus públicos. "Investe-se muito em fazer filmes, mas eles não chegam às pessoas. Do total do orçamento, só 7% vai para a distribuição", explica Bourgois.

Outro objetivo da iniciativa é conectar a indústria audiovisual brasileira com o panorama global. Para isso, o Projeto conta com uma incubadora de roteiros e oferece bolsas de formação em instituições como a renomada Escola Internacional de Cinema e Televisão de San Antonio de los Baños, em Cuba. "O mundo inteiro está perguntando-se quais os produtos se darão bem nas salas de cinema na era da revolução streaming e como capitalizar essas janelas. Nosso papel é conectar o Brasil com esses debates para que, se não surgir uma solução, ao menos saibamos quais perguntas fazer", diz Bourgois.

El País 09/05

BrLab 2019: seis proyectos cinematográficos para entender el Brasil actual

Famile a su décimo aniversario BrLais, el laborametro de dessersible de prespectos cimenatográficas de São Fusió, confirmó una vez más su juspel como disantiasios dei des de la región incervamentama. Exceptios entre medo cenomas de partialectores, seis de las doce proyectos selectionados con heralidados. Se testa de proyectos de São Fusió, Balo Harcicores, Recide y Mareió que reflejan las urguestas de un cine que atraciesa mucrosetos de incertifiatarios y que necessa, más que munca, másar famos de ma Brosterios.

LatAm cinema 17/10



La EICTV recibe proyectos para Nuevas Miradas y abre inscripciones para sus maestrías

CONFECATORIAS, FORMACIÓN / CASA.

La Europia Internacional de Cine y TV San Automio de los Beños de Cuba (EICTV) ha abserve el periodo de intercepción para gree perce de su eferra evadentata. Además de la intercepción pera su tradicional curso regular, la insumerán ofrese tuarro masersia: y la posibilidad de perceiper en la plateforma de desarrollo de prospectos Nueves: Miradas.

Como cede año, en Nuevas Minedes pueden participar proyecco en deserrollo de primeros y segundos largometroses. En este oportunidad, además, se abre un nuevo especio pera proyectos tratamedia y documentales interactivos, y otro de formecido, para produciores indistano. "Sonthando" "El programa es el primer especto professional y de industria donde los escutiantes de la EICTV presenten sus largometrajes en deserrollo. La particularidad es que Nuevas inituadas no se tietra a los estudiantes de la escuela, sino que esta abserta a produciores del insusió, degando

LatAm cinema 20/08

≡ EL PAÍS

CULTURA

Cinema fica mais pobre no Brasil e no mundo. Streaming e mudança climática explicam isso

Relatórso Nostradamus mostra que financiamento público de produções tende a cair. Sétima arte será cada vez mais arte e menos efeitos especiais

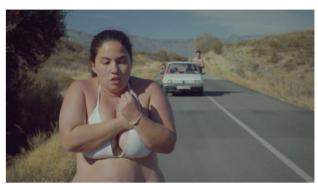
El País 09/05

International press

VARIET

Pop Up Film Residency Announces New Talents, Partners for 2019

By Christopher Vourlias ∨



The Short Film Corne

CANNES—The Pop Up Film Residency, a mentorship program launched this year by former TorinoFilmLab artistic director Matthieu Darras and Slovak producer Juraj Krasnohorsky, has announced three new residents, four new hosts, and two new creative partners for 2019.

Based in Bratislava, the program offers a three-week residency in Slovakia each month, along with a series of international residencies throughout the year with a growing network of partners, including Cannes Critics' Week, EAVE and the Doha Film Institute.

*Beatriz Seigner (Brazil), who is developing her third feature film "While They Sleep," was selected for the Pop Up Film Residency Paradiso, which offers a three-week residency for one experienced Brazilian filmmaker to work on the development of his or her feature film project. The residency is organized in collaboration with the Olga Rabinovich Institute, a philanthropic initiative supporting the Brazilian audiovisual sector and headed by Josephine Bourgois.

Variety 22/05



Profesionales de todo el mundo analizan la relación entre audiencia, contenido y tecnología en São Paulo

DEVICE-TERMS, DISTRIBUCION - BRANK,

Del Taj de la soution Britale y el Provero Presidon organismo un 186 Pesido la primera eléctrico de "Basalo Antinerios", Concentrá fi Termelogie", un encuerren totariamiento action senteman en el morredo ordanement que constera son recumiendos professorades de todo el morde. El programa ensuara e la large de tres presidonas a 22 representacion de diferencia e seguentes de la media en militar toda destra de desarrollo en la estaciona especialmo el morde de morte de la consensación de consensacion de consensacion de sentema, assedo la menalogia a firmo del comunido", segue applica de consensacion de c

La evaluación comulegion conduci la musara su que consumente información. Ese mendes, acusado e um unever atimos de solas, que sen crima de medida condicionad de recorreccións más construeda above. As endenesses en de presponente y eso cher una pran ventacia de operaciandados, coverando e la mediarios del sudiverso de exponenres medido. La primeira esclución de Sentir congre de la successión de habitar cultura este tento o de poder trans ente disconse e la reschieda de la final el circular del conserva de

Les candidates brasileiles pedran portulares, a su vez, a la beca ofirecida por *Proprie*Promiera uniciativa del Instituto Olga Rabinamich, que ofirete el pago del como total de la Maestria y el yecaje astras para un peritupiente provenimone de Brasil.

LatAm cinema 26/09

Associates



OLGA RABINOVICH
Founder and President

Passionate about film, Olga Rabinovich chose the audiovisual sector as the focus for her philantrophic work. A strong believer in its potential to change people's views and even their reality, she sees the audiovisual industry as an important tool for strengthening Brazilian identity and sharing it with the world.



ROBERTA DE OLIVEIRA E CORVO RIBAS Associate

A lawyer in business law and estate planning, she graduated from the University of São Paulo (USP) and has a master's degree and Ph.D. from PUC-SP and a Master in Law degree from Pennsylvania University. She is currently a partner at Corvo Advogados.

Team



JOSEPHINE BOURGOIS
Executive Director

Holder of a Master in Literature degree from Sorbonne (Paris) and a Master in Social Sciences degree from New York University, she has worked for over 18 years in the nonprofit sector and the cultural scene in Brazil. She was the director of the Paraty International Literary Festival (Flip), founded the Fabriqueta de Histórias - an innovative creative writing project - and worked briefly for the Department of Culture of the City of São Paulo.



RACHEL DO VALLE
Project Manager of
Audiovisual Projects

Journalist with a Post-graduate Degree in Audiovisual Production and Management from the University of A Coruña, Spain, she was a student of the Centre of International Negotiations Studies at the USP. She joined the BRAVI team for ten years and managed the Brazilian Content programme, a partnership with Apex-Brazil. Prior to that, she worked for three years in the distribution of feature films and series on the international market.



CAMILA MORTEAN Communications Officer Advisor

An expert in strategic communications, with a focus on Cultural Projects, with a specialization in Cultural Project Management from the USP, she is pursuing a Master in Culture and Communications degree at the Universidade de Lisboa. At [EM BRANCO], she worked on projects such as "Histórias que Ficam" and "Cine Tela Brasil" and for Pandora Filmes.



FERNANDA DE LUCIO Administrative Officer

A graduate in financial managament from Anhembi Morumbi, she worked for more than 10 years as a financial analyst for Elo Company.

Advisory Board



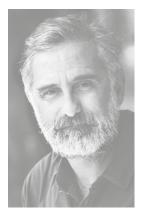
DEBORA IVANOV

Lawyer and producer with more than 20 years of dedication to the audiovisual sector. She was a Director at Brazil national film agency (ANCINE) between 2015 and 2019.



DENIS MIZNE

A law graduate of the USP, he was a visiting scholar at Columbia University (US) and is currently the Executive Director of the Lemann Foundation.



MARCELO GOMES

Director and scriptwriter, he is the creator of films such as "Cinema, Aspirinas e Urubus" and "Estou me Guardando para Quando o Carnaval Chegar" (Waiting for the Carnaval), among others, and has won over 50 international awards.



MARIA ANGELA DE JESUS

With a long career in the audiovisual sector in Brazil, she is currently director of original international productions at Netflix, after acting as the head of national productions at HBO.



MATIAS MARIANI

Director, documentary filmmaker, producer and scriptwriter, he is one of the founders of Primo Filmes, which produced the award-winning films "O Cheiro do Ralo" (Drained) and "Que Monstro te Mordeu?", among several others.



SILVIA CRUZ

Partner of Vitrine Filmes, a distributor dedicated mainly to Brazilian independent film, she was responsible for the distribution of films such as "O Som Ao Redor" (Neighbouring Sounds), "Hoje Eu Quero Voltar Sozinho" (The Way He Looks), "Aquarius" and "Bacurau" (Nighthawk).



- projetoparadiso.org.br
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- @ projetoparadiso
- paradiso@ior.org.br